



OCLEN ONCOLOGY SERVICES CONSULTING

Equip your center with expert planning and practice management.

If you own or operate an oncology service or are planning to develop a new one, you know the challenges and need for a comprehensive approach to the business, clinical, and operational planning to achieve a successful outcome.



OCLEN Consulting, a division of NELCO, provides a broad spectrum of services to hospitals and clinics that plan to open or upgrade a fully functional oncology center. With a focus on development, implementation, and operation of radiation oncology services, OCLEN has been working with premier institutions for over 25 years throughout North, Europe, and the Middle East, including academic medical centers and community-based providers. OCLEN brings together the best minds in oncology consulting to address your challenges and set the stage for success.

- Full turnkey services
- Business plan creation
- Equipment planning and purchase coordination
- Commission, acceptance, and licensing oversight
- Complete design/build management
- Future facilities management planning
- Feasibility studies
- Sales, acquisitions, joint ventures, mergers
- Practice health checks

WIDE RANGING EXPERTISE

ONCOLOGY CENTER PLANNING

Services that fast-track an organization's decision-making process when considering major resource commitments

EQUIPMENT ASSET MANAGEMENT

Assistance in the selection, evaluation, acquisition, installation, operation, and management of radiation oncology equipment

TECHNICAL SUPPORT

Facilitates needs of patients and facility managers by strengthening technical aspects of the program

OPERATIONAL MANAGEMENT

Complements clinical aspects of radiation oncology by providing a well-organized operational base

MARKETING

Fully integrated marketing program to help increase public awareness and enhance referral patterns to the radiation oncology service

FINANCIAL

Wide range of financial services incorporating all aspects of the economics of project development and operations

BUSINESS SALES, ACQUISITIONS, JVS, MERGER CONSULTATIONS & EVALUATIONS

Assistance through potential business transactions with financial modeling, market analysis, and business valuations

PRACTICE HEALTH CHECKS

Ensures efficient management with comprehensive on-site audits and reviews of operations, marketing, staff and physician compensation, equipment, compliance, and billing

OTHER RELATED PRODUCTS OR SERVICES

- Medical Design & Construction
- GUARDIAN™ Door Systems
- Radiation Therapy Shielding Solutions
- Diagnostic Imaging Shielding Solutions

